

NJ1382638

Insurance Agent

The Lambert Agency LLC
Sewell, NJ, 08080

Duties and Responsibilities

We are a provider of personal and business insurance in the Sewell New Jersey area. We offer over 60 products and services, including auto, home, life, business insurance, boat, motorcycle, RV's and more. We currently have an opening for an insurance producer.

We are looking for an insurance producer who works independently and well with co-workers. You would be responsible for expanding the agency by making new contacts and establishing relationships through lead follow up, telemarketing, cold calling, networking and referrals.

We are committed to your growth and your success as a producer. We provide effective one-on-one training by our Sales and Marketing Department. We also ensure that our producers are given the support and tools they need to be successful in this position.

JOB REQUIREMENTS

NJ Producer Insurance license P & C a must (life & health a plus)

Unlicensed candidates who are willing to obtain their property and casualty licensed will also be considered (minimum 3 years sales experience required).

Proven ability to contact, qualify and generate leads and appointments through multiple channels such as cold calling, telemarketing, and networking. Also, by establishing contacts in the business community, especially with small business owners in the local area.

Active participation in local networking events, activities and groups within the local community.

Strong closing skills with a proven track record of sales success.

Must have reliable transportation.

Successful Sales Representatives have a first year earnings potential of \$30K and up. There is a training allowance and bonuses are available for meeting production requirements.

If you possess the skills outlined above, are self-motivated, energetic and looking for an opportunity that will allow you to take ownership of the sales initiatives of a growing, stable company then you should definitely apply for this position! If you feel this position is right for you, please e-mail your resume with a cover letter and tell us why this position is for perfect for you. Please remember to include your, name, day time phone number, and what type of experience you have. We will contact you shortly for an interview.

Nature of Work

Duration: Full Time, Regular

Normal Work Days: Monday, Tuesday, Wednesday, Thursday, Friday

Working Hour per Week: 40 hour(s)

Normal Work Shifts: First (Day)

Salary Range: 30000.00 - 50000.00

Post is open till: 30th April, 2018

Number of Job Openings: 2

Education

Applicants should have a High School Diploma/GED

Minimum Age

Applicants should have age 21 yrs. (Insurance Reasons)

License

Applicants should have following driver's license: Class D/Regular:

Benefits

Leave: Paid holidays, Sick, Vacation/paid time off