



Business Development

Optavise Insurance

JOB OPENINGS

- ✓ Business Development

IDEAL CANDIDATE

- ✓ 1-3 years of insurance related work
- ✓ Experience with Medicare insurance sales
- ✓ Life & Health Insurance License
- ✓ Self-motivated & Good work ethic
- ✓ Good Communication Skills
- ✓ Preferred College degree OR Prior industry knowledge
- ✓ Ambitious and Self-disciplined
- ✓ Intensely Goal-orientated
- ✓ Does not take “no” personally
- ✓ Good Time-management skills
- ✓ Willingness to Learn
- ✓ An appetite for success
- ✓ Natural leadership ability
- ✓ Strong conversational skills
- ✓ Entrepreneurial spirit
- ✓ Tech-savvy
- ✓ Adapts quickly to new technology
- ✓ Strong Moral and ethical believes & eagerness to help others
- ✓ Excellent phone skills
- ✓ Positive attitude

ABOUT OPTAVISE INSURANCE

Optavise Insurance is a web-based application that guides consumers nearing retirement through a range of resources to identify, learn about, purchase, and manage their financial life online. We offer a series of pathways that provide customers with personalized product marketplaces to determine their most competitively price policy options and compare relevant insights, interactive educational experiences that automate guided consultations, and a policy dashboard and document management system that allows consumers to stay organized and make sure they have all their important financial documents accounted for and in one place.

The guiding mission of Optavise is deliver the absolute best experience and results for consumers. We are not the insurance company ourselves, but we fill a role that can be even more valuable as the all-in-one resource to educate, connect, and facilitate financial product purchases and ongoing policy management.

We believe that clear and efficient financial planning is critical to the well-being of an individual and family. Adequate financial protection, particularly as one gets older, is a major contributing factor to whether a family will find themselves in an environment that facilitates peace, pride, and personal growth. Our unique ability to take this philosophy and turn it into a superior set of services for our clients is a result of our deep understanding of our clients’ needs and concerns, our unique organizational structure, technological capabilities, and our passion for the task at hand.

JOB DUTIES + REQUIREMENTS

This Business Development position will consist of using our web-based platform for lead generation, taking calls, creating a rapport with customers, and helping them find the best insurance and



HUMANRESOURCES@OPTAVISE.COM



HR: (267) 844-1791



@SynergixInsurance

- ✓ Motivated by performance-based pay

BENEFITS + PERKS

- ✓ Paid Training
- ✓ Full-Time work
- ✓ \$1,000/month +commission +bonus
- ✓ Healthcare Benefits (Both FT + PT)
- ✓ Starts as 1099 & will become w-2
- ✓ Opportunities for advancement
- ✓ No outside sales
- ✓ Incentives, Rewards & Contests
- ✓ Guaranteed Hourly Pay

financial product that fits their needs and saves them money. You will learn our sales techniques to become an Insurance Product Specialist, effectively answer questions and meet customer's needs over the phone. We are looking for a self-starter, motivated by making additional money in commissions. This professional must have a strong work ethic and a desire to help people. This professional must develop a relationship with customers over the phone. Represent Optavise Insurance in a positive light, both personally & professionally, assist in building a workplace environment that's both pleasant & productive, and have a strong sense of reasoning and logic to efficiently solve issues.

Must have health and life insurance licenses or the ability to obtain licenses prior to your start date. Previous sales experience and extensive knowledge in Medicare and related insurances is a plus. Ambitious entrepreneurial mentality is necessary. Optavise welcomes honest and integrity-based applicants who are driven by success. The desire to create and provide real value to consumers is a critical element in the type of candidate we are looking for in a team member. Optavise is a fast-paced and aggressive company. We are looking for, open-minded thinkers, excited about changing the insurance industry as we know and redefining the insurance and financial services marketplace

- Ability to work full-time 9:00AM to 6:30PM Monday - Friday
- Assist in the company's growth & workflow enhancements
- Provide quality customer solutions to each client
- Comply with all industry-specific policies and procedures
- Uphold company quality assurance & sales performance standards
- Accept 100% of responsibility for results
- Manage clients' personal information responsibly
- Quickly adapt & respond in a complex, fast-paced environment
- Reliable & will step-up as a leader to help fellow teammates
- Take accountability for hitting personal & team goals
- Ability to type, use a computer, learn products' features & facts